



Driving an Intelligent Future

Analyst Day
January 2026



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This presentation includes "forward-looking statements" within the meaning of the federal securities laws. Forward-looking statements may be identified by the use of words such as "plan," "project," "will," "estimate," "intend," "expect," "believe," "target," "continue," "could," "may," "might," "possible," "potential," "predict," "accelerate" or similar expressions that predict or indicate future events or trends or that are not statements of historical matters. We have based these forward-looking statements on current expectations and projections about future events. These statements include: expectations regarding the completion of the business combination between PlusAI and Churchill IX; projections of market opportunity and market share; estimates of customer adoption rates and usage patterns; projections of commercialization costs and timelines; expectations regarding PlusAI's ability to demonstrate feasibility of its technologies, to attract, retain, and expand its customer base, and to develop products and services and bring them to market in a timely manner; PlusAI's deployment of virtual driver software; PlusAI's expectations concerning relationships with strategic partners, suppliers, governments, regulatory bodies and other third parties; PlusAI's ability to maintain, protect, and enhance its intellectual property; future ventures or investments in companies, products, services or technologies; PlusAI's ability to attract and retain qualified employees; development of favorable regulations and government incentives affecting its markets; the potential benefits of the proposed transactions and expectations related to its terms and timing; PlusAI's expectations concerning relationships with strategic partners; and terms of the TRATON investment, for which a definitive agreement governing the terms of the arrangement is under negotiation and is currently subject to a non-binding agreement only.

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An investment in Churchill is not an investment in any of our founders' or sponsors' past investments, companies or affiliated funds. The historical results of those investments are not indicative of future performance of Churchill, which may differ materially from the performance of our founders' or sponsors' past investments.

About this presentation

Additional Information and Where to Find It

This presentation relates to the proposed business combination between PlusAI and Churchill. In connection with the proposed business combination, Churchill IX has filed the Registration Statement with the SEC, which includes a proxy statement/prospectus that has been distributed to Churchill IX's shareholders in connection with Churchill's solicitation of proxies for the vote by Churchill IX's shareholders in connection with the proposed transaction and other matters described in the Registration Statement, as well as the prospectus relating to the offer of the securities to be issued to PlusAI stockholders in connection with the completion of the proposed transaction. The Registration Statement has been declared effective by the SEC and Churchill IX has mailed a proxy statement/prospectus and other relevant documents to its shareholders as of the record date established for voting on the proposed transaction. Before making any voting or investment decision, Churchill IX shareholders, PlusAI stockholders and other interested persons are advised to read the proxy statement/prospectus, as well as other documents filed with the SEC by Churchill IX in connection with the proposed transaction, as these documents will contain important information about Churchill IX, PlusAI and the proposed transaction. Shareholders may obtain a copy of the proxy statement/prospectus, as well as other documents filed by Churchill with the SEC, without charge, at the SEC's website located at www.sec.gov or by directing a written request to Churchill Capital Corp IX, 640 Fifth Avenue, 12th Floor, New York, NY 10019. The information contained on, or that may be accessed through the websites referenced in this presentation is not incorporated by reference into, and is not a part of, this presentation.

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Churchill IX, PlusAI and certain of their respective directors, executive officers and other members of management and employees may, under SEC rules, be deemed to be participants in the solicitation of proxies from Churchill's shareholders in connection with the proposed transaction. Information regarding the persons who may, under SEC rules, be deemed participants in the solicitation of Churchill IX's shareholders in connection with the proposed transaction are set forth in proxy statement/prospectus filed by Churchill with the SEC on January 12, 2026. You can find more information about Churchill's directors and executive officers in Churchill IX's final prospectus related to its initial public offering filed with the SEC on May 1, 2024 and in the Annual Reports on Form 10-K filed by Churchill IX with the SEC. Additional information regarding the participants in the proxy solicitation and a description of their direct and indirect interests is included in the proxy statement/prospectus. Shareholders, potential investors and other interested persons should read the proxy statement/prospectus carefully before making any voting or investment decisions. You may obtain free copies of these documents from the sources described above.

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For a description of certain risks relating to PlusAI, including its business and operations, and the proposed transactions, we refer you to "Risk Factors" at the end of this presentation as well as the Risk Factors included in our Registration Statement as filed with the SEC presented in the section entitled "Risk Factors."

Today's speakers



David
Liu



Chief Executive Officer
Co-founder

Tim
Daly



Chief Architect
Co-founder

Shawn
Kerrigan



Chief Operating Officer
Co-founder

Steve
Spinner



Chief Financial Officer

Tobias
Glitterstam



Senior Vice President
Chief Strategy and
Transformation Officer

Today's agenda

12:30 pm	PlusAI Introduction	→ <i>David Liu</i>
12:40 pm	Fireside Chat with TRATON	→ <i>David Liu and Tobias Glitterstam</i>
1:00 pm	Technology Overview	→ <i>Tim Daly</i>
1:35 pm	Q&A Session #1	→ <i>David Liu and Tim Daly</i>
1:55 pm	Break	
2:05 pm	Commercial Strategy	→ <i>Shawn Kerrigan</i>
2:40 pm	Financial Overview	→ <i>Steve Spinner</i>
2:50 pm	Closing Remarks	→ <i>David Liu</i>
2:55 pm	Q&A Session #2	→ <i>David Liu, Shawn Kerrigan, Steve Spinner</i>
3:15 pm	End	

PlusAI Introduction

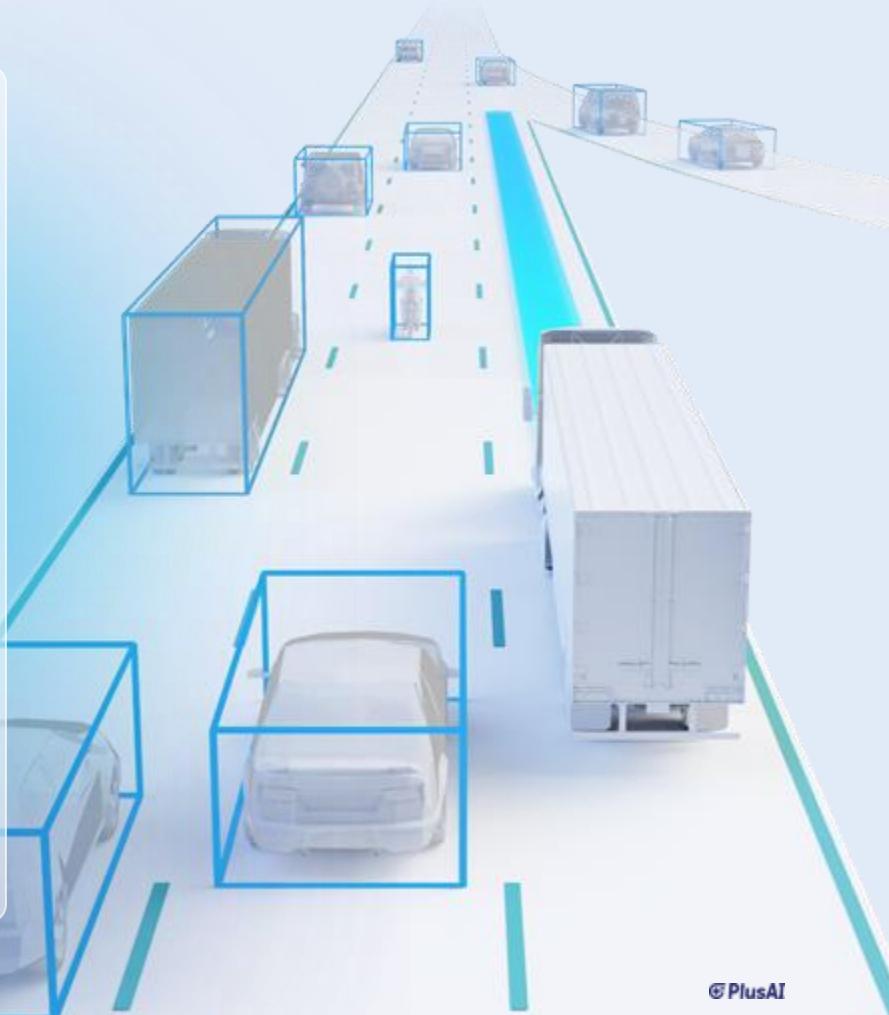
David Liu
Co-Founder and CEO



Founded in Silicon Valley in 2016 by a team of repeat entrepreneurs with deep expertise in **engineering** and **artificial intelligence**

OUR MISSION

Apply self-driving technology to make transportation safer, more efficient, and more sustainable.



Technology proven in the real world

OEM-selected, factory-integrated Level 4 autonomy operating on commercial corridors

1

SuperDrive™ is a Level 4 virtual driver built for heavy-duty trucks

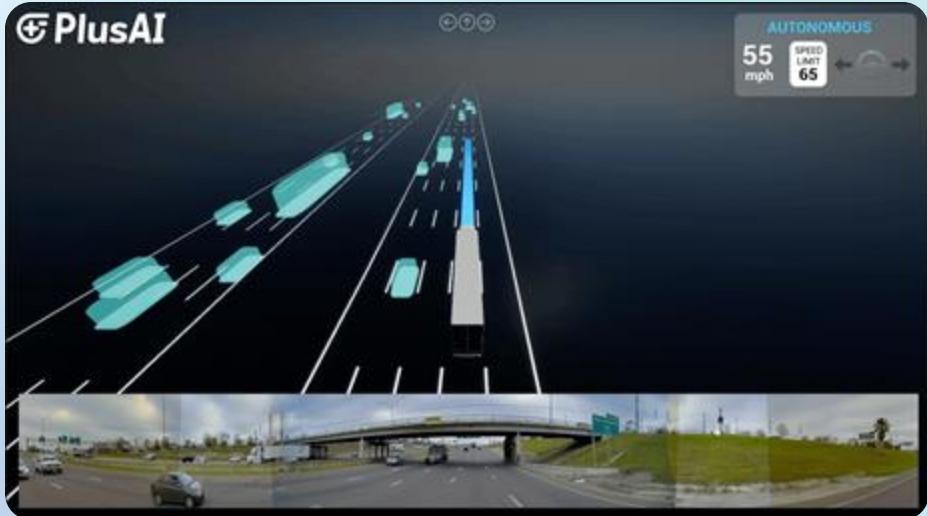
2

Chosen by global OEMs for deep, factory-level integration

3

AI-native Reasoning-Reflex architecture delivering fast innovation and safety, by design

Class 8 truck executing highway autonomy in mixed traffic



Embedded OEM partnerships

Established the right partnerships to deploy autonomy at global scale

TRATON

\$25M capital commitment, board participation, and milestone-based alignment establishing a path to at least **~\$400M** of annual revenue for PlusAI at initial scale⁽¹⁾

IVECO

OEM-led fleet trials in Europe beginning 2026

HYUNDAI

Autonomous Class 8 XCIENT fuel cell trucks

 **INTERNATIONAL**

 **SCANIA**

 **MAN**



AI software enabling autonomous trucking

Aligned incentives across OEMs, fleets, and PlusAI will allow autonomy to scale efficiently



PlusAI provides autonomy software to truck OEMs



OEMs factory-install our virtual driver on new trucks and sell autonomous vehicles to fleets



As those trucks are utilized by fleets, PlusAI generates per-mile revenue with SaaS-like margins

2025: The inflection point

-  Driverless safety maneuver testing completed in the U.S.
-  First multi-vehicle driverless precision demonstration with Scania in Sweden
-  Collaboration with NVIDIA to enable production-ready autonomous trucks for large-scale freight operations
-  Increased Safety Case Readiness to >90% (+15% YoY)
-  Launched commercial fleet trials in Texas (I-35 corridor) with International and a top-10 freight carrier



2026: Acceleration

1Q

- **TRATON**: \$25M R&D funding; \$400M revenue milestone framework⁽¹⁾
- **IVECO**: 3-year European Level 4 pilot (with Sesé)
- **Mitsui**: Go-to-market collaboration in Japan and globally
- **Close**: Business combination with Churchill Capital Corp IX (Nasdaq: CCIX)



2Q

- **Customer expansion**: Additional fleet onboarding across existing Texas lanes
- **Network scaling**: Increase autonomous miles and routes (expanded ODD)



3Q

- **Texas network expansion**: Dallas-Houston-San Antonio corridors
- **Operational scaling**: Increase runs, hours, and fleet workflows across Texas lanes



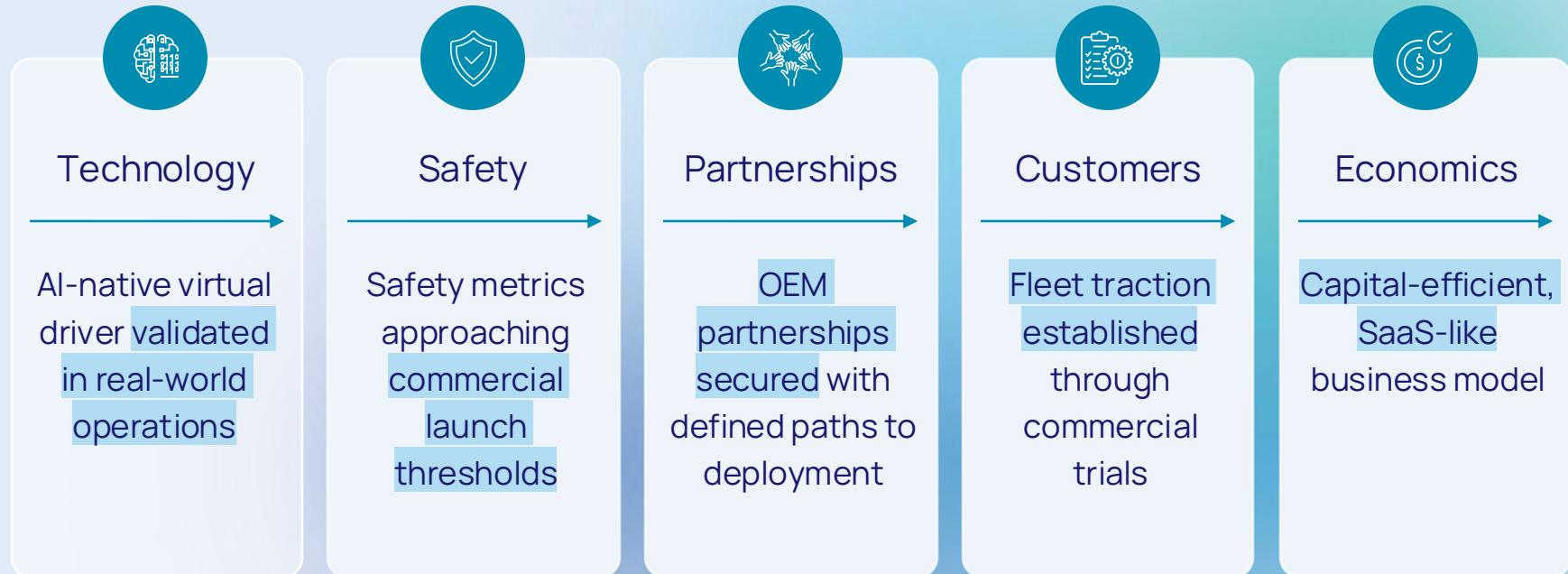
4Q

- **Commercial readiness**: Reach safety case launch thresholds on initial Texas lanes
- **Production-ready software**: SuperDrive™ released for OEM factory integration



2027: Path to commercial launch

Technology, OEMs, fleets, and economics aligned for 2027 launch



Fireside Chat with TRATON

David Liu
Tobias Glitterstam





 **PlusAI**

TRATON



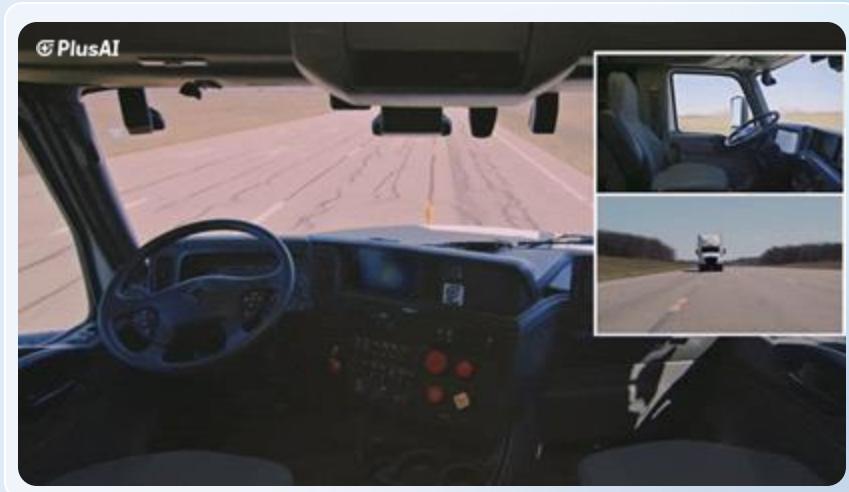
Technology Overview

Tim Daly
Co-Founder and Chief Architect

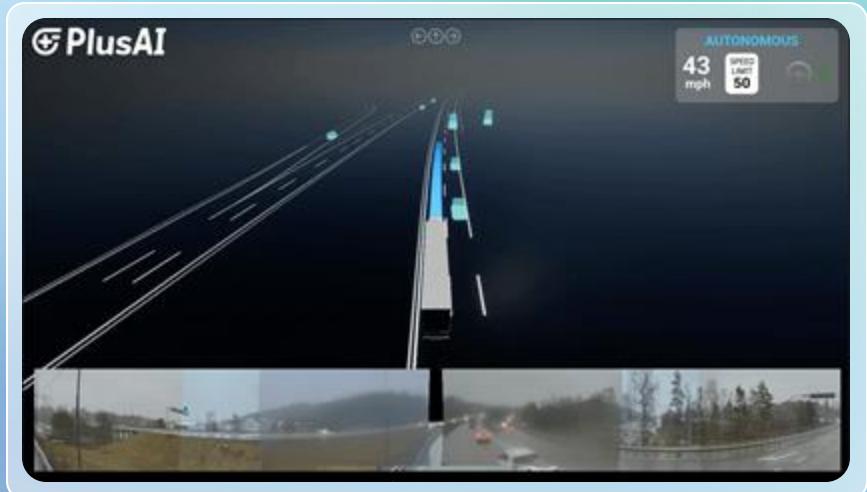


Cutting-edge, AI-native autonomous technology

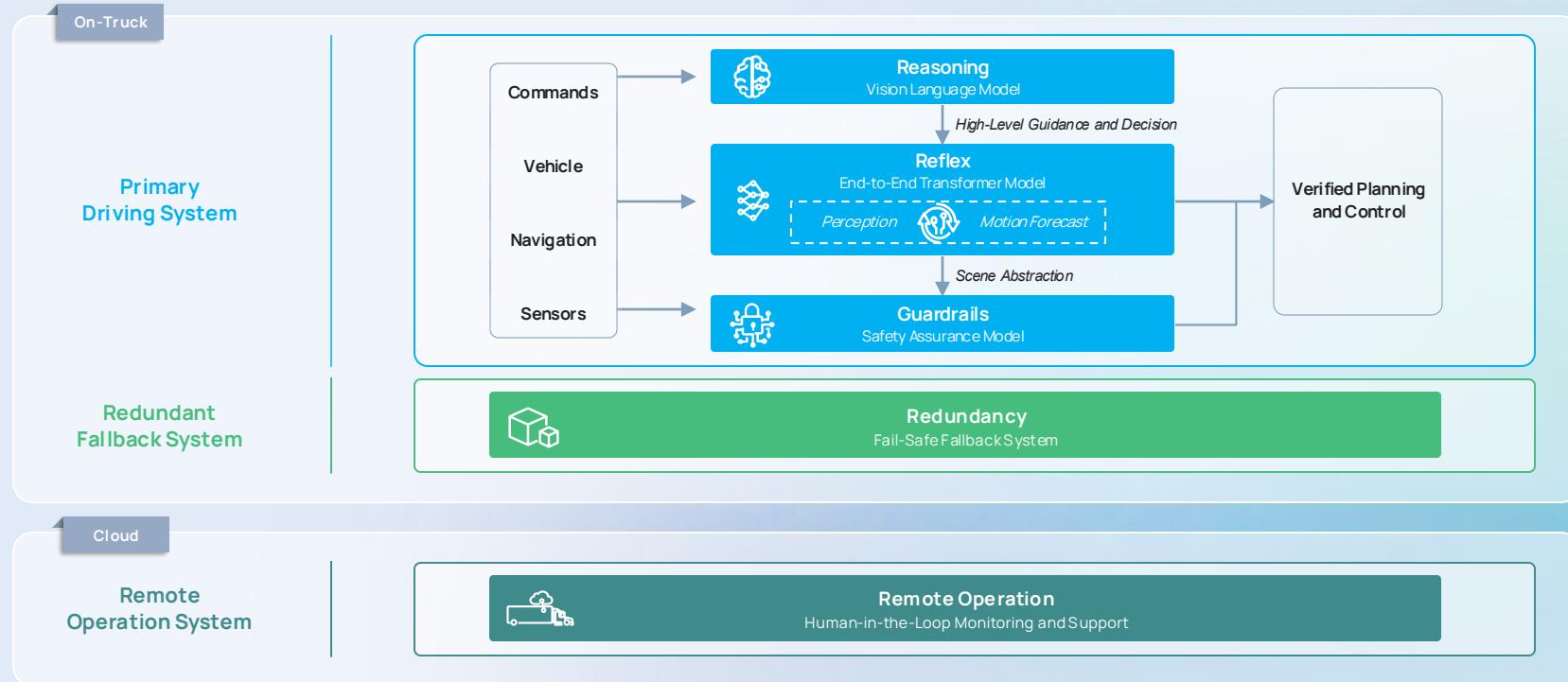
Validating safety performance
without a human driver



Executing highway
autonomy in heavy rain



SuperDrive™: AV2.0 architecture for the physical AI world

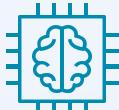


Reasoning using Vision Language Model



Accessing Broader Knowledge

VLMs tap into a vast pool of "world knowledge" from internet-scale training



Enhanced Reasoning Abilities

Powerful reasoning abilities, like "chain-of-thought," crucial for navigating complex and unpredictable driving environments



Handling Rare, Performance-Critical Scenarios

Manage infrequent "long-tail situations" that standard driving data often misses



Coupling Visual Perception with Semantic Understanding

Bridge the gap between raw visual data and high-level semantic understanding, truly "comprehending" surroundings

SuperDrive™ can understand construction zones

SuperDrive™'s VLM understands instructions from construction workers and holistically interprets the scene to respond appropriately



Scene Description

The road is partially paved with orange cones, a construction worker holding a sign and a steamroller in the middle, indicating ongoing construction.

Behavior Plan

Prepare for stop due to the construction worker holding a stop sign and steamroller in the middle of the road.



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Behavior Plan

Prepare for stop due to the construction worker holding a stop sign and steamroller in the middle of the road.

SuperDrive™ can interpret dynamic signs

SuperDrive™'s VLM reads the LED sign “**ACCIDENT AHEAD. 3 RT LANES CLOSED. USE CAUTION.**”

SuperDrive™ plans for the incident ahead, and issues appropriate slow-down instructions



Scene Description

Heavy traffic with an accident ahead, 3 right lanes closed, use caution.

Behavior Plan

Maintain a safe distance from the vehicles ahead and be prepared to slow down if necessary due to the accident ahead.



Scene Description

Heavy traffic with an accident ahead, 3 right lanes closed, use caution.

Behavior Plan

Maintain a safe distance from the vehicles ahead and be prepared to slow down if necessary due to the accident ahead.

SuperDrive™ can handle rare generic objects

As a general-purpose system, SuperDrive™'s VLM detects untrained objects (e.g., barrels) and triggers lane-change decisions



Scene Description

Traffic is moderate; vehicles ahead are moving; no unexpected objects on the road.

Behavior Plan

Maintain current lane due to moderate traffic flow and no unexpected objects on the road.



Scene Description

Traffic is moderate; avoid barrel obstacle in right lane.

Behavior Plan

Change lane to the left due to barrel obstacle in right lane.

SuperDrive™ can detect accidents and emergency vehicles

SuperDrive™'s VLM detects a truck on fire and the presence of emergency vehicles, preparing the vehicle to stop if necessary



Scene Description

Traffic is moderate with multiple vehicles ahead; a tow truck is on the left lane, and smoke is visible in the distance, indicating potential hazards ahead.

Behavior Plan

Drive slowly and cautiously due to the presence of a tow truck and potential hazards indicated by the smoke in the distance.



Scene Description

Traffic is slow-moving with multiple vehicles ahead; a truck is on fire on the right side of the road, creating a hazardous situation requiring caution and potential lane changes.

Behavior Plan

Drive slowly and cautiously due to the hazardous situation caused by the truck on fire and the need to maintain safe distance from emergency responders.

Tactical driving intelligence with fast reactions

REFLEX uses a transformer-based, end-to-end (“E2E”) architecture to fuse perception and motion planning for fast, real-time driving responses

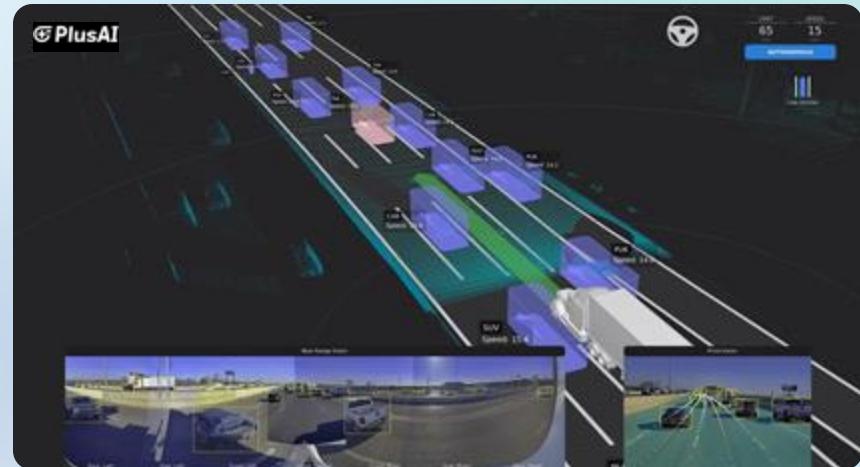
Our state-of-the-art network is optimized for high performance and rapid deployment on modern automotive-grade Systems-on-Chip (SoCs)

End-to-end Transformer Model

Perception



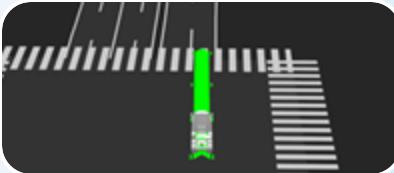
Motion Forecast



Model handles a variety of complex driving maneuvers



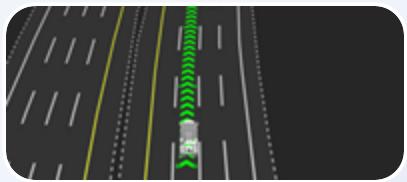
Wait for pedestrian/traffic at unprotected right



Nudge past stationary vehicle



Wait for pedestrian at green light



Safe abort of lane change



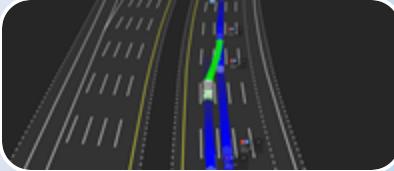
Yield to merging vehicle



Merge into heavy traffic



Parallel merge



Highway lane change



Brake for aggressive cut-in vehicle

Legend:
— Prediction 1
— Prediction 2
— Planned Ego Trajectory

End-to-end reflex model

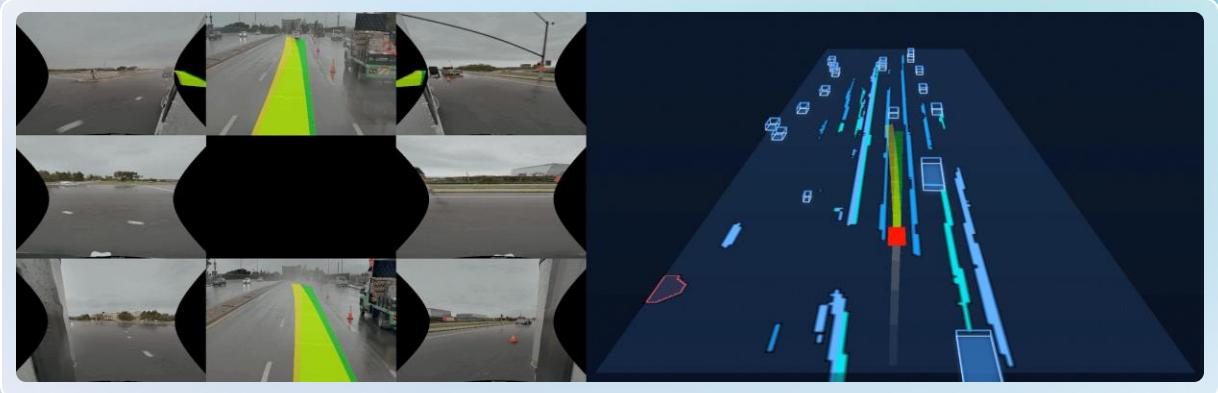
Learning road user behavior

Following lead vehicle and avoiding unknown objects



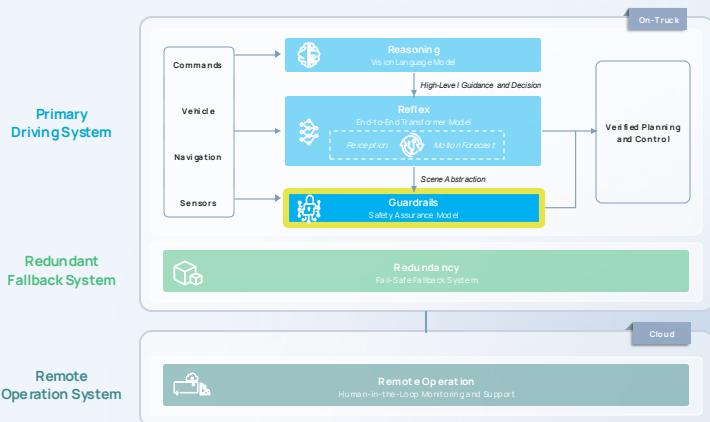
Learning rules of the road

Navigating around construction zone



Safety assurance system for verifiable vehicle operations

SuperDrive™'s end-to-end model produces intermediate **Perception and Motion-Forecast** outputs, enabling explainable decision-making by the driving system.



Our structured end-to-end architecture enables multiple layers of safety assurance:

1

Industry-standard safety validation

Leverages established safety libraries (e.g., RSS via Intel's open-source ad-rss-lib and SFF on NVIDIA platforms) as independent safety checkers

2

Explainability-driven debugging

Intermediate outputs make it possible to diagnose and correct issues—even within neural networks—through targeted debugging and dataset refinement

3

Verifiable behavioral intent

Supports testing not only what the vehicle does, but why it does it (i.e., confirming rationale behind a lane change)

Extensive data coverage across diverse ODDs

PlusAI has more than **5 million miles** of real-world driving data across the **U.S., Europe, Australia, and Japan**, with exposure to a wide variety of Operational Design Domains ("ODDs")

Total Miles

>5M

Total Hours

>200K



Broad and diverse data set of driving experiences...

Truck Stops / Weigh Stations



Oversize Loads



Odd Vehicles / Trailers



Traffic Signs



Crosswalks



Tunnels



Snowy Roads



Rainy Roads



...including unexpected events

Kangaroo Crossing



Truck On Fire



Person Doing Wheelie



Yoga in Parking Lot



Severe Accident



Porta Potty on Highway

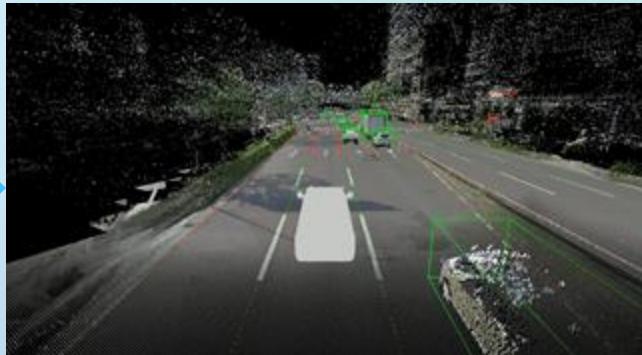


How we scale our training data

Lane (static background) auto-labeling



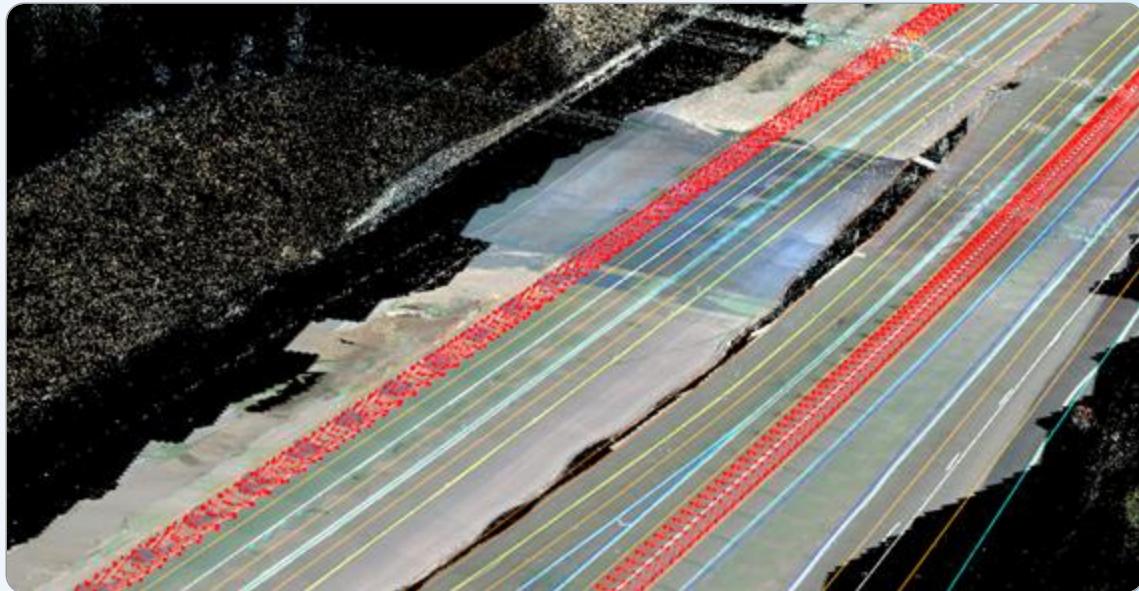
Joint auto-labeling



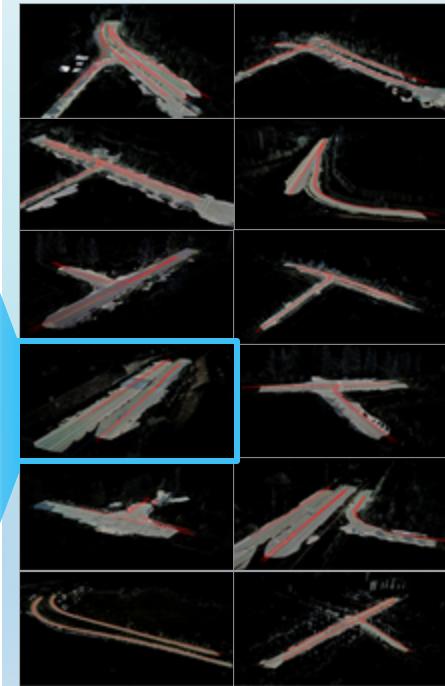
Object (dynamic foreground) auto-labeling



Automated 3D road reconstruction at scale



Centimeter-accurate geometry and realistic texture
are critical for closing the sim-to-real gap.

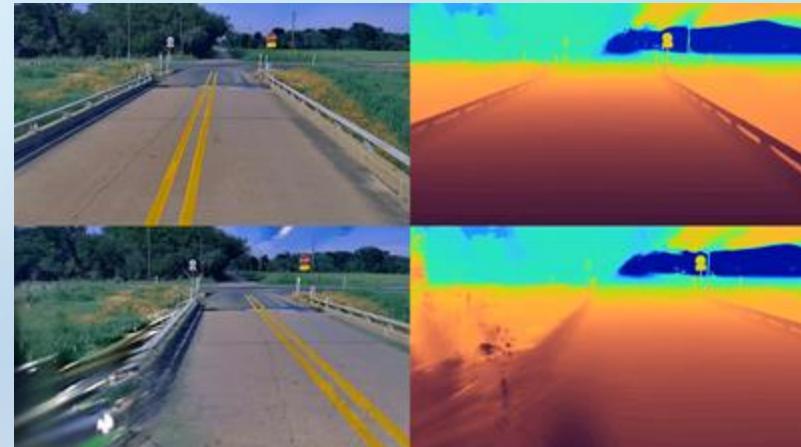


Neural closed-loop simulator for structured validation



Real-world recorded data can be re-simulated across different vehicle behaviors, weather and lighting conditions, with full 3D geometric ground truth

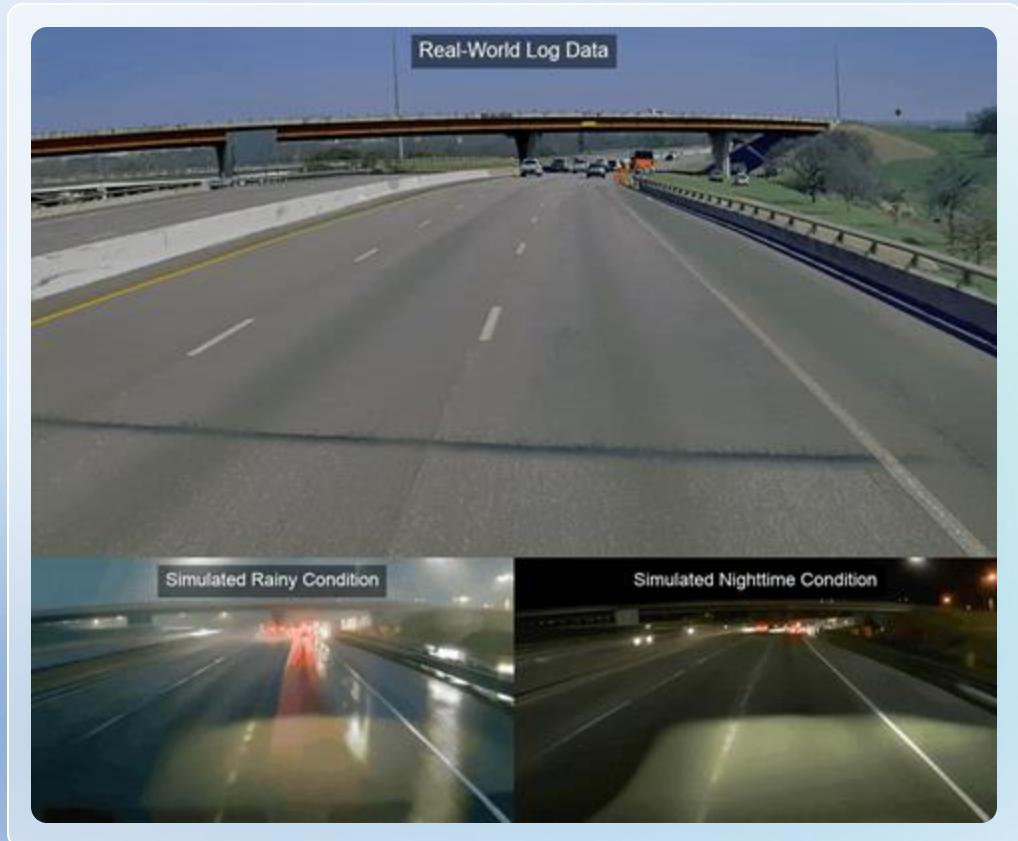
Fully-synthetic scenarios can be precisely controlled while maintaining high visual realism



Validation with generative domain randomization

Every trip can be multiplied:

Turning sun into rain, day into night, testing our driver in a **scalable and safe way**.



Q&A Session

David Liu

Tim Daly





Break



Commercial Strategy

Shawn Kerrigan

Co-Founder and COO



Trucking is a large market, ripe for Physical AI



Large Industry Ready for Innovation

One of the largest labor-dependent global industries, with structural driver shortages and rising cost pressure



Structured Operating Domain

Highly structured operating domain (hub-to-hub, highways)



Immediate ROI Drives Customer Demand

Clear ROI once autonomous systems are validated, driving strong customer demand



Strong OEM Interest and Resources

OEMs are re-allocating capital toward autonomy

SuperDrive™ is deployed through leading global OEMs

Embedded autonomy operating system; factory-installed and commercialized through OEM channels

TRATON

\$25M capital commitment, board participation, and milestone-based alignment establishing a path to at least ~\$400M of annual revenue for PlusAI at initial scale⁽¹⁾

IVECO

OEM-led fleet trials in Europe beginning 2026

HYUNDAI

Autonomous Class 8 XCIENT Fuel Cell truck

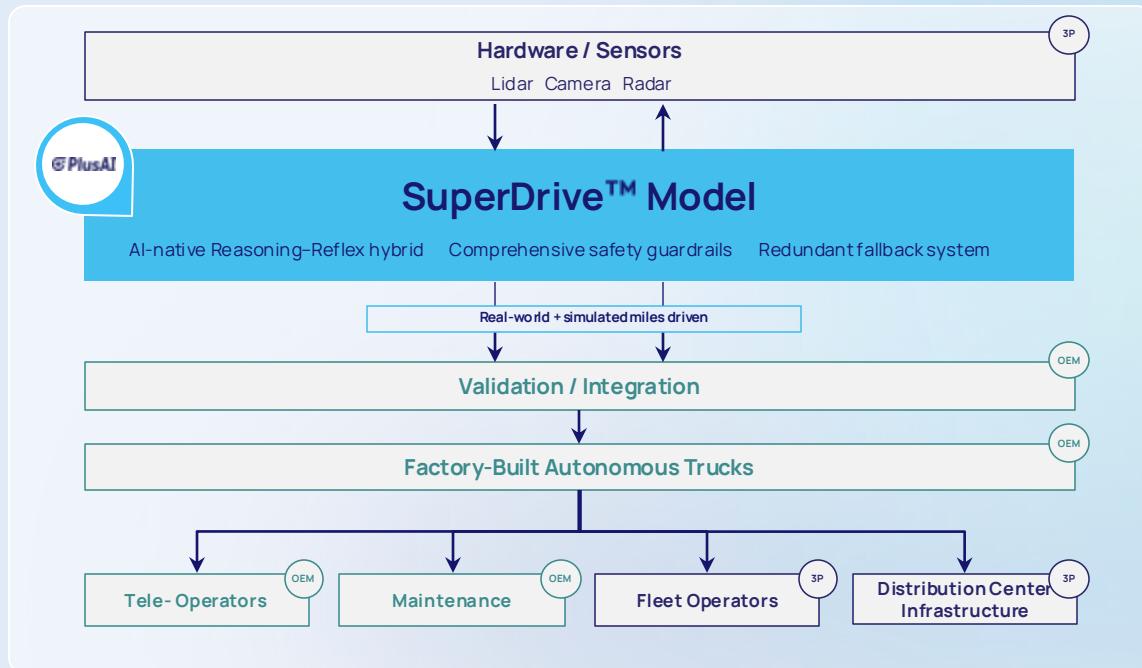
INTERNATIONAL



SCANIA



OEMs factory-install SuperDrive™



Factory-integrated autonomous technology software
embedded directly into OEM production ecosystem and sold through existing OEM channels

Truck OEMs are essential for commercial scaling

 **PlusAI**


TRATON
SCANIA / MAN / INTERNATIONAL / VOLVO

 **HYUNDAI**

IVECO

 **Aurora**

VOLVO
PACCAR

TORC

DAIMLER TRUCK
North America

Why is an OEM partnership essential?

Factory produced L4⁽¹⁾ trucks offer:

- Robust safety and validation
- Ability to be produced, operated, and maintained at scale
- Customer confidence of safety

Fleets prefer to buy L4 trucks from **traditional OEM channels**:

- Reduces friction of market adoption
- Improves economics for L4 autonomous trucks via streamlined hardware integration driven by OEMs
- Matches current liability and commercial structures



TR/TON

G R O U P

TRATON deepens commitment to PlusAI

Partnership track record

- **2024 selection:** PlusAI chosen as TRATON's autonomy software partner
- **2025 execution:** Joint work culminated in commercial fleet operations and OEM integration proof points

New 2026 expanded agreement⁽¹⁾

- **\$25M** R&D funding (with rights to upsize) to accelerate productization and OEM deployment readiness
- Milestone-aligned incentives: non-dilutive capital at close; 5M warrants vest fully upon **\$400M revenue** milestone (15% premium to IPO valuation)
- Organizational commitment: TRATON representative on **PlusAI board**

Investor takeaways

- **Helps de-risk commercialization** with capital, milestones, board commitments
- Reinforces TRATON's **intent to support scaled deployment** beginning in 2027 in the U.S. with factory-built **International autonomous trucks**

TRATON

Volkswagen's global commercial vehicle group

 **INTERNATIONAL**

North American brand

 **SCANIA**



 **MAN**



278k **14**

*unit sales of trucks in
2024 across brands*

*countries with production
and assembly sites*



IVECO



“PlusAI brings a true AI-native autonomous driving system that is built for commercial trucking and designed to learn, adapt, and scale. Together, we are creating the next generation of commercial vehicles, automated and fully autonomous vehicles, that will define the next era of freight.”

Marco Liccardo

Chief Technology and Digital Officer of IVECO

Initiation of L4 Fleet Trials in Europe

IVECO relationship since 2021, progressing through joint development and validation of OEM-integrated autonomy

New 2026 program

- 3-year Level 4 autonomous trucking program in Southern Europe commencing in 2026
- Partner: Sesé, a leading Spanish logistics operator
- Initial pilot lane: Zaragoza–Madrid (Spain)
- Objective: validate commercial operations and readiness within a European regulatory framework
- Investor takeaway: Establishes a repeatable OEM and operator model beyond the U.S.

Iveco Group's Global Presence

146k

global truck deliveries in 2024

155+

countries where IVECO has a presence

Partner testimonial: Iveco Group



IVECO
GROUP

Marco Liccardo

Chief Technology
and Digital Officer

⊕ PlusAI



HYUNDAI



"At Hyundai, we aim to contribute to building a sustainable and safe freight ecosystem through hydrogen-powered commercial vehicles. We deeply value our partnership with PlusAI, which has been instrumental in realizing this shared vision."

Chul Youn Park

Senior Vice President and Head of Global Commercial Vehicle and Light Commercial Vehicle Business Division at Hyundai Motor Company

Developing an autonomous hydrogen freight ecosystem with Hyundai

Partnership Highlights

Hyundai Motor and PlusAI share a vision for a sustainable, zero-emissions freight future, solidifying the foundation for a strong strategic fit between fuel-cell trucks and an autonomous transport network



Reduction in CO₂ output

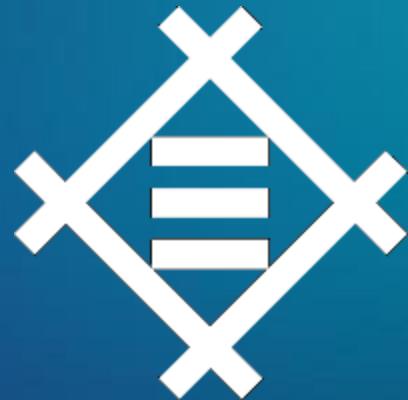


Improved total cost of ownership



Incremental build out of highly utilized H₂ fueling network

Hyundai Motor's XCIENT Fuel Cell truck equipped with PlusAI SuperDrive™ technology is undergoing initial autonomous driving assessments in the U.S., the **first-ever L4 self-driving test on a Class 8 fuel cell electric truck to take place in the U.S.**



MITSUI & CO.



Partnership Announced January 2026



Developing a global autonomous freight ecosystem with Mitsui and T2

Partnership Highlights

Building on Mitsui & Co., Ltd.'s investment in PlusAI and T2's autonomous trucking experience in Japan, the partnership paves the way for next-generation hub-to-hub autonomous freight



Go-to-market partner for autonomous trucking in Japan and globally



Provides fleet and operator access across global markets



Coordinates the ecosystem across fleets, OEMs, energy, infrastructure, and regulators



Acts as a strategic capital partner aligned with long-term scale

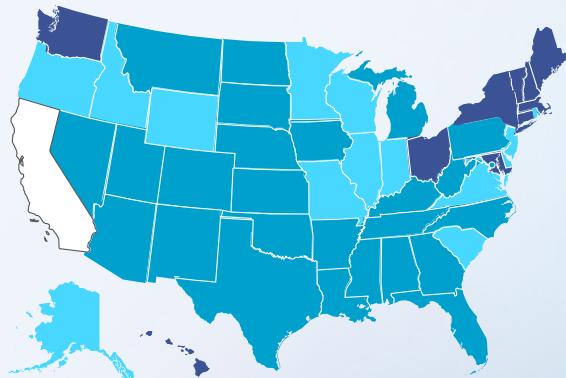


Commercial Launch Roadmap

Regulations are favorable for autonomous deployment



United States



Europe



Expressly Able to Deploy

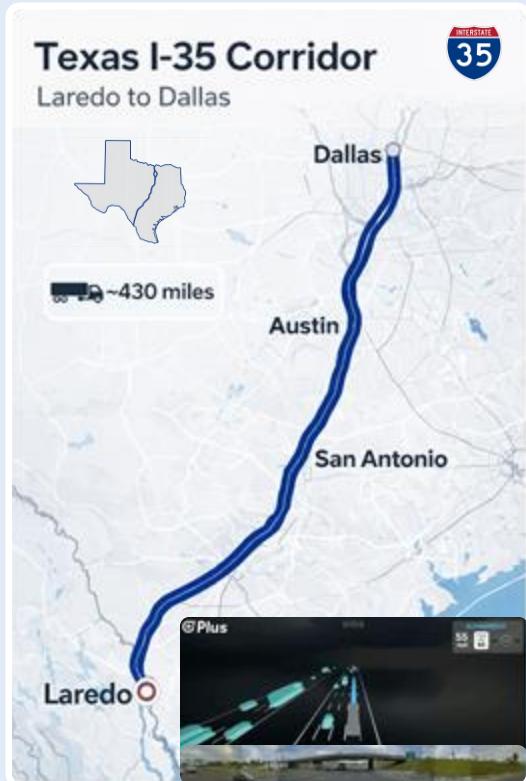
Implicitly Able to Deploy⁽¹⁾

Expressly Able to Test⁽²⁾

Guidelines in Place for Testing

L4 CMVs Prohibited⁽³⁾

Autonomous trucks transporting freight in Texas



Active fleet trials

- Fleet customer is a **top 10 U.S. for-hire carrier**
- International trucks with factory-installed SuperDrive™
- Daily autonomous freight runs along the I-35 corridor
- Autonomous trucks operating on paid freight and integrated into real fleet workflows
- Operations supported from International's San Antonio autonomous hub

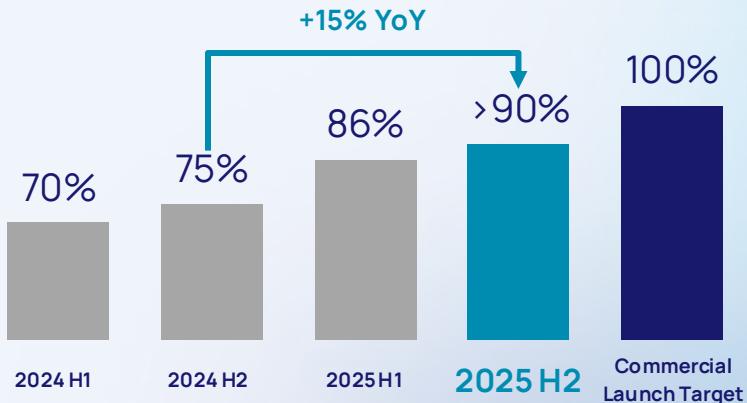


What this proves

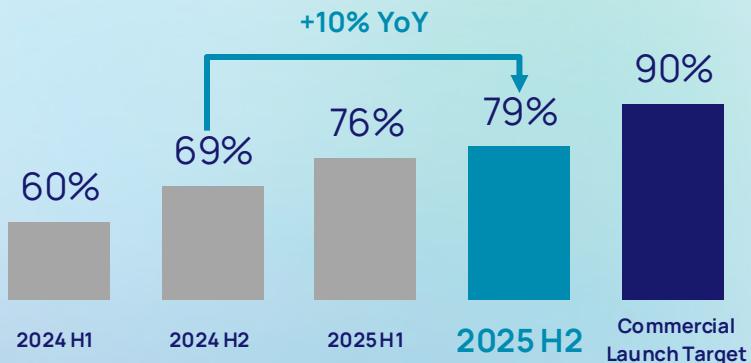
- ✓ Commercial readiness: validating real-world performance on an important freight lane
- ✓ OEM-led deployment: proving factory integration and scalable rollout model with International (part of TRATON)
- ✓ Customer pull: confirming fleet willingness to deploy autonomy on paid freight loads
- ✓ Safety flywheel: generating additional real-world miles accelerates safety case maturity

Commercialization metrics approach launch targets

Safety Case Readiness (“SCR”)



Remote Assistance Free Trips (“RAFT”)



- Measures completeness and maturity of the Safety Case Framework required for Level 4 operation within the defined ODD and deployment milestones
- Demonstrates validation progress across core safety requirements for public-road operation

- Share of autonomous trips completed with no remote-operator or safety driver interventions on designated commercial routes
- Core indicator of operational independence and readiness for scaled deployment

Financial Overview

Steve Spinner
CFO



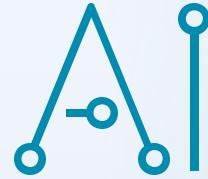
Highly attractive business model



Recurring, per-mile
usage-based
revenue model



High SaaS-like
software margins



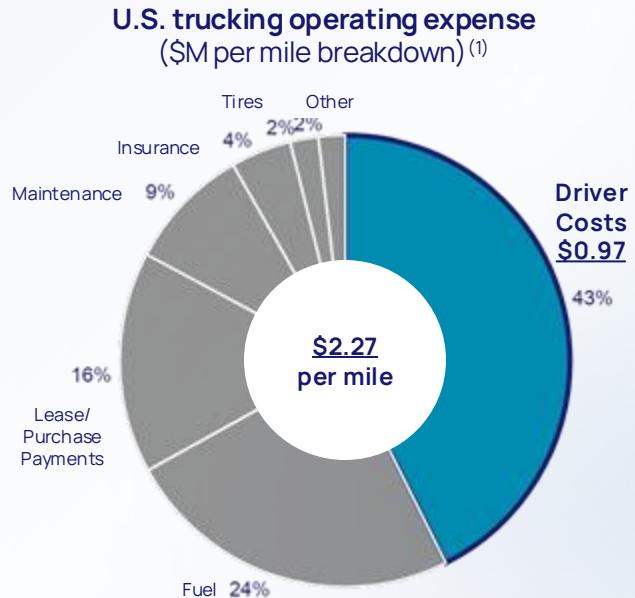
AI-native approach
enables reduced
R&D and OpEx



Capital-efficient
path to commercial
launch and scale

Driver compensation is the largest trucking expense

Estimated total operating cost at ~\$2.27 per mile; driver cost represents ~\$0.97 per mile (43%)



Largest cost category: drivers represent the largest share of per mile truck operating expense at **43%**

Inflation/pressure: driver wages rose **30%** in recent years, underscoring ongoing pressure

Structural constraints: driver shortage, aging work force, low job desirability, and regulation

Autonomy lowers driver cost and increases utilization

Reduces labor cost per mile while enabling materially higher miles per truck



Lower driver cost per mile

(\$/mile)

\$0.97

\$0.85

Human
driver cost⁽¹⁾

Virtual driver
cost (DaaS)⁽²⁾

- **Driver-as-a-Service:** \$0.97 human driver cost replaced by a \$0.85 DaaS payment from the fleet to the OEM
- **Lower cost per mile:** Lower autonomous-mile cost expands margin per load
- **Less volatility:** DaaS makes labor cost predictable



More miles driven

(annual miles per truck)

80,000

240,000

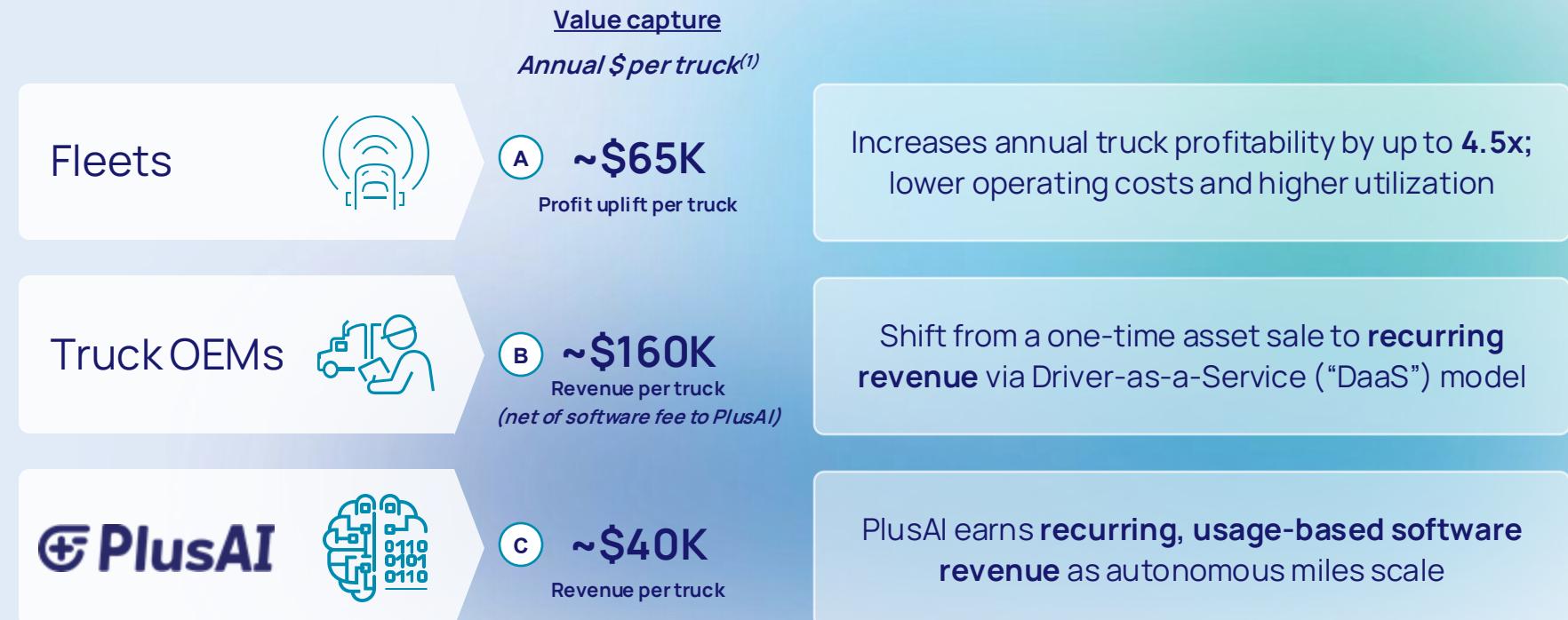
Human driven
truck⁽¹⁾

Autonomous
truck⁽²⁾⁽³⁾

- **No hours-of-service limits** that cap human driving time; **eliminates empty miles** to “return home”
- **Higher asset productivity:** More miles per truck
- **More revenue per asset:** Higher utilization drives greater revenue per truck

SuperDrive™ expands the profit pool across trucking

Creates recurring OEM revenue; improves fleet utilization and operating economics



Fleets: 4.5x increase in annual truck profitability

Improves cost per mile with no expected incremental upfront vehicle cost to fleets

Illustrative	Human driven truck	Autonomous truck	
Revenue (\$ / mile)	\$2.50	\$2.50	U.S. national average for dry van contract rate
(-) Driver cost (\$ / mile)	\$ (0.97)	\$ (0.85) ⁽²⁾	Human → DaaS = ~12% cost reduction per mile
(-) Other costs (\$ / mile)	\$ (1.30)	< \$ (1.30)	Potential to unlock other savings (fuel, insurance)
Unit economics per mile (\$ / mile)	\$0.23	>\$0.35	>50% uplift in profit per mile
Annual miles driven (miles per truck)	80,000 ⁽¹⁾	240,000 ⁽²⁾⁽³⁾	No human hours-of-service limits = 3x more miles
Annual profit (\$ per truck)	\$18,400	>\$84,000	A +\$65,000 (4.5x) profit increase

OEMs: A new recurring revenue stream

Driver-as-a-Service (“DaaS”) creates a per-mile revenue stream that scales with autonomous miles

Illustrative

DaaS payment from fleet to OEM (\$ / mile)	\$0.85 ⁽¹⁾	Estimated U.S. market DaaS fee
Annual miles driven (miles per truck)	240,000 ⁽²⁾	3x more miles than a human driven truck
Annual OEM <u>gross</u> DaaS revenue (\$ per truck)	~\$200,000	Recurring, utilization-linked revenue stream
(-) PlusAI SuperDrive™ software fee (\$ per truck)	~\$40,000 ⁽¹⁾	~20-25% of DaaS economics, depending on program
Annual OEM <u>net</u> DaaS revenue (\$ per truck)	~\$160,000	Approaches the value of a truck MSRP, annually (illustrative)

PlusAI: Recurring, usage-based software model

Contracted per-mile software revenue; ~85% target gross margins at scale

Illustrative PlusAI unit economics⁽¹⁾⁽²⁾

c

~\$40k

Annual revenue per truck

~85%

Target gross margins

Illustrative autonomous trucks⁽¹⁾ (Total market; U.S. and Europe)

130,000

<100

25,000

2027

2031

2035

How PlusAI will generate revenue

- Fleets purchase autonomous trucks from OEMs, who retain responsibility for sales, service, and support
- Fleets pay OEMs a per-mile fee for autonomous operation, similar to other usage-based vehicle software
- OEMs pay PlusAI a contracted, per-mile software fee for the use and support of SuperDrive™
- PlusAI's software fee represents ~20-25% of the OEM's autonomy software revenue, depending on program structure

PlusAI: Revenue sensitivity (illustrative)

Revenue scales with autonomous utilization and deployed truck count

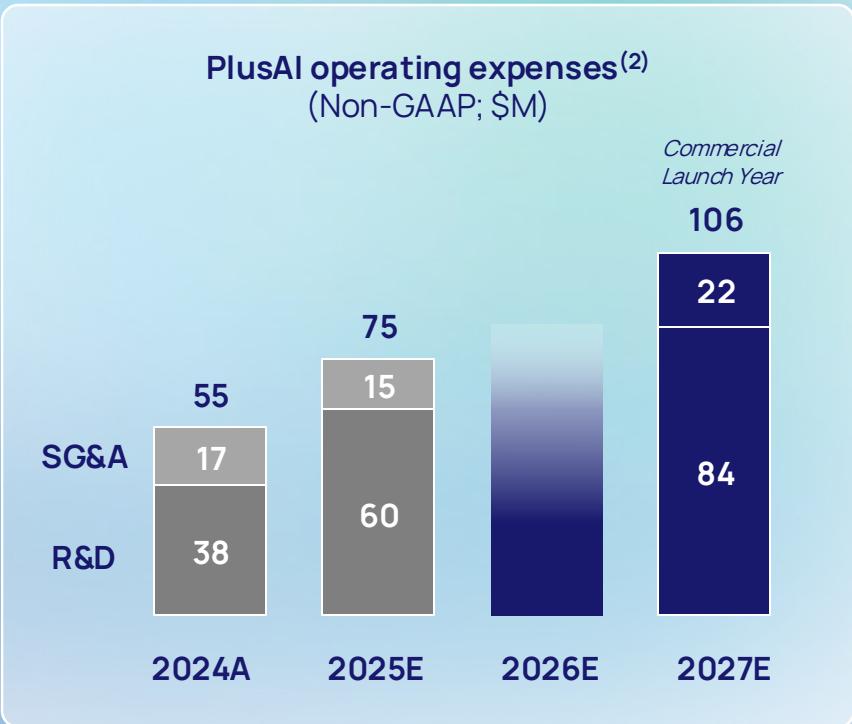
Illustrative PlusAI annual revenue sensitivity⁽¹⁾⁽²⁾ (\$M)

PlusAI share of DaaS economics	Number of SuperDrive™ enabled autonomous trucks deployed			
	5,000	10,000	15,000	20,000
20%	\$200	\$400	\$600	\$800
25%	\$250	\$500	\$750	\$1,000
30%	\$300	\$600	\$900	\$1,200
35%	\$350	\$700	\$1,050	\$1,450

Capital-efficient path to commercial launch

PlusAI delivers software-driven economics through OEM-integrated, industrial-scale deployment

- ✓ **No manufacturing CapEx** or vehicle ownership at PlusAI
- ✓ **Software-first cost structure** with spend concentrated in R&D, safety case, and validation
- ✓ OEM partner commitments, including TRATON's **\$25M investment**, support continued R&D execution⁽¹⁾
- ✓ **OEM channels enable commercialization**, leveraging established sales, service, and fleet relationships
- ✓ Expected **low operating expense** through initial commercialization (\$75M in 2025 → \$106M in 2027)
- ✓ **High operating leverage** as autonomous miles scale, with **limited incremental operating cost**



Multiple levers to drive rapid growth

Our long-term growth strategy is anchored by three strategic pillars:

1

Execute on existing OEM partnerships



Supporting factory integration with TRATON, IVECO, and Hyundai to prepare for industrial-scale deployment

2

Geographic expansion



Phased rollout across the U.S. and Europe, followed by entry into other regions with favorable market conditions

3

Pursue additional strategic partnerships



Selectively adding partners that complement our core technology and accelerate adoption of SuperDrive™

Closing Remarks

David Liu
Co-Founder and CEO



PlusAI is ready to revolutionize transportation



Market Demand

There is huge global demand for autonomous trucking today



Proven Technology

Our technology is expected to be ready for commercialization in 2027



OEM Distribution

We have secured scaled distribution with three of the world's most trusted OEMs



Capital-Efficient Model

We have a sustainable and scalable business model



Q&A Session

David Liu

Shawn Kerrigan

Steve Spinner





Supporting Materials



Built for public markets

Clear path to scale, capital-efficient economics, and OEM-led commercialization

PlusAI as a public-company platform

- AI-native virtual driver **validated** in live freight operations
- **Factory-integrated**, OEM-selected autonomy platform
- Global **deployment path** across U.S., Europe, and Japan

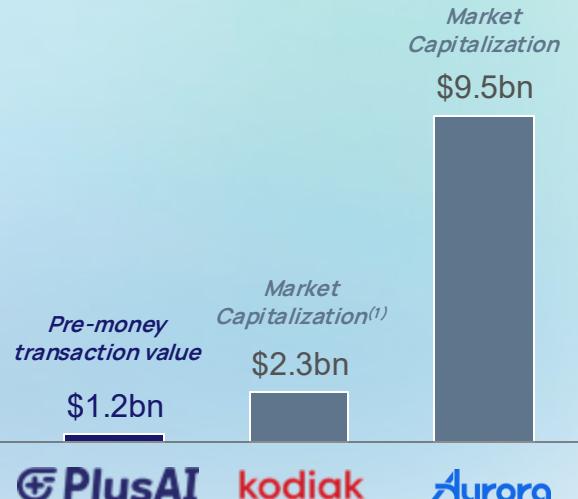
Scalable commercialization model

- **OEM-led production**, sales, and service enable industrial scale
- Capital-light, **software-only economics** with high gross margins
- Fleet **demand validated** through commercial trials

Executing towards commercial launch into 2027

- OEM capital, milestones, and governance alignment (**TRATON**)
- **Safety metrics** approaching commercial thresholds
- Clear visibility into factory launch and **initial scale deployment**

Observed equity value



All proceeds raised will be used to fund growth

Illustrative transaction sources and uses⁽¹⁾

Sources	\$ mm	%
PlusAI pre-money equity value	1,200.0	77.7%
Churchill IX cash in trust ⁽⁴⁾	304.5	19.7%
PlusAI existing cash balance ⁽⁴⁾	39.1	2.5%
Total Sources	1,543.6	100.0%
Uses	\$ mm	%
PlusAI pre-money equity value	1,200.0	77.7%
Cash to balance sheet	307.2	19.9%
Transaction expenses	36.4	2.4%
Total Uses	1,543.6	100.0%

Illustrative pro forma ownership⁽¹⁾

Assumes \$10 per share	Shares (millions)	% Ownership
PlusAI stockholders ⁽²⁾	120.9	76.7%
Churchill IX shareholders ⁽³⁾	36.7	23.3%
Total	157.6	100.0%

Transaction highlights

- PlusAI pre-money equity value of \$1,200 million, an attractive entry point for Churchill shareholders
- Up to 15.0 million earnout shares available for existing PlusAI shareholders, vesting ratably at \$12.00, \$14.00, and \$16.00 per share within 5-years of closing
- No cash to PlusAI shareholders – will roll 100% of existing shares
- All proceeds raised, net of transaction expenses, will be used to fund PlusAI's investment towards the planned commercial launch of factory-built autonomous trucks in 2027
- All existing PlusAI shareholders' and Churchill IX's sponsor shares will be subject to a staggered lock-up over 12 months following closing of the business combination

Strategic acceleration with TRATON



Program overview

- Builds on the 2024 TRATON-PlusAI collaboration to deliver a commercial autonomous trucking solution
- New Autonomy Program Acceleration Agreement advances key R&D and commercialization initiatives

Non-dilutive R&D funding

- TRATON committing \$25 million of non-dilutive funding to accelerate agreed autonomy R&D initiatives
- Funding may be upsized by mutual agreement as program scope expands

Milestone warrant terms (aligned to commercialization)

- TRATON to receive up to 5.0 million milestone-based warrants (private, non-transferable)
- \$11.50 strike price (~15% premium to \$10.00 IPO value) ; 7-year term
- Exercisable upon revenue milestones from commercial deployment of TRATON-branded trucks equipped with SuperDrive™:
 - 25% at \$100 million revenue to PlusAI
 - 25% at \$200 million revenue to PlusAI
 - 50% at \$400 million revenue to PlusAI
- Reinforces shared focus on fleet adoption, scaled deployments, and revenue realization

Governance alignment

- One-time right for TRATON to nominate one director to the initial public company board

Risk Factors

Investing in us involves a high degree of risk. The risks and uncertainties set out below are a summary only and are not the only risks we face. See the section entitled "Risk Factors" in the Registration Statement on Form S-4 filed by Churchill IX with the SEC (as amended), and the prospectus/proxy statement included therein, as well as other information included in the Registration Statement and proxy statement/prospectus for a more detailed discussion of factors that you should consider carefully before making an investment decision. We may face additional risks and uncertainties that are not presently known to us, or that we currently deem immaterial, which may also impair our business or financial condition.

- Autonomous driving technology is an emerging technology, and we face significant technical challenges to commercialize our technology.
- PlusAI have incurred net losses since our inception, and we expect to incur significant expenses and continuing losses for the foreseeable future.
- PlusAI's limited operating history makes it difficult to evaluate our future prospects and the risks and challenges we may encounter.
- PlusAI's technology may be lesser performing or developing and commercializing and scaling our technology may take us longer to complete than we currently anticipate.
- PlusAI operate in an intensely competitive market and some market participants have substantially greater resources.
- PlusAI expect to rely on a limited number of customers for a significant portion of our future revenue.
- It is possible that PlusAI's model does not materialize as expected, in particular as a result of PlusAI's software-focused business model.
- Deployment and commercialization may be delayed due to delays in PlusAI's anticipated timeline for completion and validation of acceptable safety testing and measures for our technology and the development of plans for ensuring acceptable driver-out safety, delays in the production, reliability or revision of truck and computer hardware required for our technology from our partners or suppliers. PlusAI's leading global original equipment manufacturers partners and their customers, or the industry more generally, may delay, scale back or deprioritize the necessary investment required for the adoption of our technology or autonomous technology generally.
- PlusAI is highly dependent on the services of our senior management team and, specifically, our co-founders.
- PlusAI's technology may not function as intended due to flaws or errors in PlusAI's software, hardware, systems or processes, product defects, or human error in administering these systems or processes.
- PlusAI is subject to evolving and uncertain regulations, including those governing motor carriers and autonomous vehicles, and unfavorable changes to these regulations or any failure by us to comply with these regulations may adversely affect PlusAI.
- PlusAI may be subject to product liability that could result in significant direct or indirect costs, which could materially and adversely affect PlusAI's business, financial condition and results of operations.
- PlusAI identified material weaknesses in our internal control over financial reporting in connection with the preparation and audit of our financial statements for the five months ended December 31, 2023, the year ended December 31, 2024 and the six months ended June 30, 2025, and we may identify additional material weaknesses in the future that may cause us to fail to meet our reporting obligations or result in material misstatements of our financial statements. If we fail to remediate existing material weaknesses, identify additional material weaknesses or fail to establish and maintain effective internal control over financial reporting, our ability to accurately and timely report our financial results could be adversely affected.
- PlusAI may not be able to adequately obtain, maintain, protect, defend or adequately enforce our intellectual property rights or prevent unauthorized parties from copying or reverse engineering our solutions in a cost-effective manner or at all.
- Third-party claims that we are infringing intellectual property rights, whether successful or not, could subject us to costly and time-consuming litigation or expensive licenses.

Risk Factors

- The Sponsor, certain members of the CHURCHILL IX Board and certain CHURCHILL IX officers have interests in the business combination that are different from or are in addition to other shareholders in recommending that shareholders vote in favor of approval of the business combination proposal and approval of the other proposals described in the proxy statement/prospectus.
- The estimated net cash per share of CHURCHILL IX Ordinary Shares that will be contributed to the post-closing company in the business combination is less than the redemption price. Accordingly, CHURCHILL IX public shareholders who do not exercise redemption rights will receive shares of post-closing company Class A common stock that may have a value less than the amount they would receive upon exercising their redemption rights. Further, the shares of most companies that have recently completed business combinations between a special purpose acquisition company and an operating company have traded at prices below \$10.00 per share. Accordingly, CHURCHILL IX public shareholders who do not exercise their redemption rights may hold shares of post-closing company Class A common stock that never obtain a value equal to or exceeding their per share value of the trust account.
- CHURCHILL IX's shareholders will experience dilution as a consequence of, among other transactions, the issuance of post-closing company Class A common stock as consideration in the business combination. Having a minority share position may reduce the influence that CHURCHILL IX's current shareholders will have on the management of the post-closing company.
- The deregistration of CHURCHILL IX as an exempted company registered under the laws of the Cayman Islands and registration by way of continuation and domestication of CHURCHILL IX into a Delaware corporation being undertaken in connection with the business combination may result in adverse tax consequences for holders of CHURCHILL IX public shares or CHURCHILL IX Warrants.
- CHURCHILL IX and PlusAI have incurred and expect to incur significant costs associated with the business combination. Whether or not the business combination is completed, the incurrence of these costs will reduce the amount of cash available to be used for other corporate purposes by CHURCHILL IX if the business combination is not completed.
- Upon the closing of the business combination, the rights of holders of post-closing company Class A common stock arising under the Delaware General Corporate Law will differ from and may be less favorable in certain aspects to the current rights of holders of CHURCHILL IX Ordinary Shares arising under the Companies Act (As Revised) of the Cayman Islands.
- A market for the post-closing company's securities may not continue, which would adversely affect the liquidity and price of the Post-Closing Company's securities.
- Following the Closing, the Nasdaq may delist shares of post-closing company Class A common stock from trading on its exchange, which could limit investors' ability to transact in our securities and subject us to additional trading restrictions.
- If the business combination's benefits do not meet the expectations of investors, shareholders or financial analysts, the market price of the post-closing company's securities may decline.
- We cannot assure you that we will be able to complete the Transactions or another initial business combination by the end of the completion window, in which case CHURCHILL IX will cease all operations except for the purpose of winding up and CHURCHILL IX would redeem the CHURCHILL IX public shares and liquidate, in which case CHURCHILL IX's public shareholders would only receive approximately \$10.59 per share (based on amounts in the trust account at September 30, 2025), or less than such amount in certain circumstances.
- Because CHURCHILL IX is incorporated under the laws of the Cayman Islands, in the event the business combination is not completed, you may face difficulties in protecting your interests, and your ability to protect your rights through the U.S. federal courts may be limited.
- Legal proceedings in connection with the business combination, the outcomes of which are uncertain, could delay or prevent the completion of the business combination.
- PlusAI may not be able to reach definitive agreements with TRATON with respect to the 2026 expanded partnership described in this presentation.



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